

# SMALL BUSINESS EXCHANGE

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## Construction Lighting: Ins & Outs of Illuminating Your Worksite

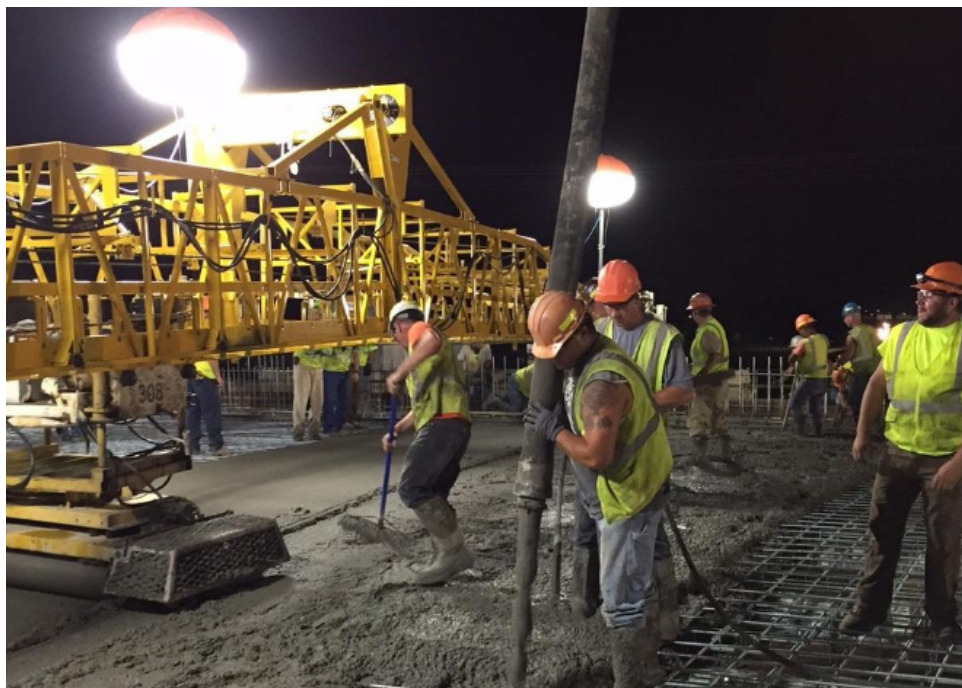


Image credit - [www.powermoon.com](http://www.powermoon.com)

[ Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com) ]

By *Ellie Batchiyska,*

Proper construction lighting is a critical component to worksite safety, not unlike the equipment and gear used by workers. It improves nighttime visibility, making workers less prone to hazards in the evening, and also ensuring the safety of passersby in high-traffic zones.

To ensure lighting is up to code for a construction site, the Occupational Safety and Health Administration (OSHA) has outlined a set of specific standards. OSHA standard 29 CFR 1926.56 for construction areas sets minimum requirements, measured in foot-candles, for workers to navigate and avoid hazards.

A foot-candle is a standard level of light emitted from one candle falling on a one-square-foot area one foot away. The term remains a little vague and antiquated even by OSHA's reckoning. Light, today, is typically measured as a lumen or lux. For the sake of simplicity, one foot-candle can be equated to one lumen per square foot.

### Lighting Standards & Types

In OSHA standard 1926.56(a), the minimum foot-candles for each area of operation are outlined. These include ramps, runways, storage areas, and work sites. Their requirements break down as follows:

- Five foot-candles – General construction area lighting.
- Three foot-candles – Concrete placement, excavation and waste areas, access ways, active storage areas, loading platforms, re-fueling, and field maintenance.
- Five foot-candles – Indoors: warehouses, corridors, hallways, and exit ways.
- Five foot-candles – Tunnels, shafts, and general underground work areas. Exceptions apply: for shaft and tunnel heading, ten foot-candles is the requirement for mucking, drilling and scaling. Bureau of Mines-approved cap lights are also acceptable.

■ Continued on page 6

## AECOM Management Services Awarded \$520 million contract to provide Operations and Maintenance Services to U.S. Army Depots

[ Article was originally posted on [www.aecom.com](http://www.aecom.com) ]

AECOM, the world's premier infrastructure firm, announced the award of a US\$520 million task order under the TACOM Strategic Services Solutions contract to support maintenance, repair, overhaul, modification and upgrade of military vehicles and other equipment at the following U.S. Army locations: Red River Army Depot, Anniston Army Depot, Sierra Army Depot and Rock Island Arsenal. This task order consists of a base year and two one-year options.

"We are proud to continue supporting the U.S. Army and providing these essential services

on critical platforms to multiple Depot installations across the country", said John Vollmer, AECOM's president of its Management Services group. "Our team continues to bring extensive experience and capability focused to ensure critical equipment is at its highest level of readiness to support the Army's mission."

AECOM will provide a wide range of services at each location to continue the U.S. Army's organic industrial base initiatives and priorities.

"This significant program of work is another milestone in our efforts to provide maintenance services key to our U.S. Army customer," says Dr. Karl Spinnenweber, AECOM's senior vice



president and general manager of its Mission Readiness business unit.

In October, AECOM announced that it has entered into a definitive agreement for the sale of its Management Services (MS) business to affiliates of American Securities LLC and Lindsay Goldberg for a purchase price of \$2.405 billion. The sale transaction is expected to close in the first half of fiscal 2020.

### About AECOM

AECOM is the world's premier infrastructure firm, delivering professional services throughout the project lifecycle – from planning, design and engineering to consulting and construction management. We partner with our clients in the

public and private sectors to solve their most complex challenges and build legacies for generations to come. On projects spanning transportation, buildings, water, governments, energy and the environment, our teams are driven by a common purpose to deliver a better world. AECOM is a Fortune 500 firm with revenue of approximately \$20.2 billion during fiscal year 2019. See how we deliver what others can only imagine at [aecom.com](http://aecom.com) and @AECOM.

### SOURCE:

[www.aecom.com/press-releases/aecom-management-services-awarded-520-million-contract-to-provide-operations-and-maintenance-services-to-u-s-army-depots/](http://www.aecom.com/press-releases/aecom-management-services-awarded-520-million-contract-to-provide-operations-and-maintenance-services-to-u-s-army-depots/)

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## Public Policy

# Jovita Carranza Pledges to Create More Opportunities for Women, Underserved, and Veteran Entrepreneurs

Jovita Carranza now serves as the 26th Administrator of the U.S. Small Business Administration. Administrator Carranza will lead the only federal agency exclusively dedicated to assisting small business owners and entrepreneurs in starting, growing, and expanding their businesses. Additionally, the SBA provides targeted recovery support in the event of a declared disaster. This is Administrator Carranza's second tenure at the SBA. She served in the George W. Bush Administration as Deputy Administrator, from 2006-2009. The President nominated Administrator Carranza to lead the SBA while she was serving as the 44th Treasurer of the United States. She was confirmed by the U.S. Senate in a strong bipartisan vote of 88-5.

*"I want to thank the President for his confidence in me to be an advocate in the Cabinet for our country's 30 million small businesses, and I want to express my sincere gratitude to the U.S. Senate for confirming me in a bipartisan fashion," Administrator Carranza said. "I look forward to helping elevate female entrepreneurs and our*

*military veterans, expanding access to SBA resources among entrepreneurs in disadvantaged communities, and continuing to prioritize disaster relief."*

*"I would like to thank former Administrator Linda McMahon for her leadership at the SBA, and the dedicated professionals at the Agency during this transition," said Administrator Carranza.*

Administrator Carranza's experience includes a remarkable 30-year career with United Parcel Service, where she began as an hourly dock worker, rose to oversee operations in Latin America and the Caribbean, and ultimately retired as the highest-ranking Latina in the company's history.

In testimonyDownload Adobe Reader to read this link content on December 11, 2019, before the U.S. Senate Committee on Small Business and Entrepreneurship, Administrator Carranza discussed her hands-on experience in the private sector, public service and the life-changing potential of entrepreneurship:

■ Continued on page 5



Swearing-In of SBA Administrator Jovita Carranza

## Business Toolkit

# 5 Ways to Start Selling Online

[ Article was originally posted on [www.sba.gov](http://www.sba.gov) ]

By Anita Campbell,

The U.S. ecommerce market brought in more than \$504 billion in revenue last year. And it's expected to grow to more than \$735 billion by 2023.

With so much potential in the market, it's the perfect time for entrepreneurs to get started selling products online. Today's sellers have a ton of options to make this happen. Here are five of the most popular.

Your Own Ecommerce Store

Building an ecommerce store from scratch is the most traditional option. It takes some work to get all of the pieces together. But it also gives you the most control.

With this option, you need to find your own website hosting and domain. Then you need to actually design the layout, add products and fill it with content. Of course, you can hire a designer or developer to do some of this for you.

When you're done, you'll have your very own site that you can control every aspect of. You have the freedom to add new products, change content and fiddle with the back end functionality.

Hosted Ecommerce Platforms

Hosted ecommerce platforms differ from dedicated ecommerce sites because the majority of the work that goes into creating the site is already done for you. Basically, this SaaS offering gives you all the functionality of your own ecommerce site. But you don't have as much control over the details.

Shopify, BigCommerce and Big Cartel are all examples of this. Each one allows you to quickly set up a storefront from a select set of options. Often, you can choose from themes and templates. And some even offer further customization options. They also give you instructions for adding products, photos and other content to the site.

To your customers, this type of site might appear very similar to an ecommerce site that you set up on your own. But if you have very specific design or back-end preferences, they might not be available. Additionally, this type of site is often easier or less expensive to get up and running. But they usually charge monthly fees that may exceed basic hosting fees over time.

Marketplace Sites

Marketplace sites include things like Etsy, eBay and Amazon, where small businesses can sell their products alongside other sellers. On the

■ Continued on page 9

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CALIFORNIA CERTIFICATIONS

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# Access to Capital

## Ready to Grow Your Business?

### Panel of experts share best resources for women small business owners

[ Article was originally posted on [www.smallbusinessmajority.org](http://www.smallbusinessmajority.org) ]

*We are sharing resources for small business owners and women's stories of entrepreneurship. We asked a panel of experts about their personal and professional experiences with women's entrepreneurship.*

**Kristine de la Cruz:** Kristine is the owner of Crème Caramel LA and is a graduate of the Goldman Sachs 10,000 Small Businesses program. She also participated in Small Business Majority's 2015 Leadership Summit in Washington D.C. to discuss the needs and concerns of small businesses alongside other founders from across the country. She has been honored to be included in several food and business panels discussing the state of the industry (including Next Day Better, Women's Entrepreneurship Day by City of Los Angeles, Philippine American Chamber of Commerce, Los Angeles, Eastside Food Festival).

**Lauren Rosenbaum:** Lauren leads U.S. thought leadership, industry engagement and government affairs activities for Accion, a leading national nonprofit small business lender and part of a global organization focused on financial inclusion. Lauren previously worked for a management consulting firm, Atlas Research, and a strategic communications firm, GMMB, where she supported a variety of communications campaigns related to health equity and corporate social responsibility for federal, nonprofit and corporate clients. Her prior experience also includes managing community outreach in Kenya for Zidisha, a direct peer-to-peer microfinance platform.

**Geri Aglipay:** Geri Aglipay manages Small Business Majority's national outreach to women entrepreneurs and women's business organizations, as well as our Midwest outreach work from our Chicago office. As a former solo-entrepreneur, Geri is passionate about helping small business owners strengthen their asset building

and building an inclusive economy that works for all through entrepreneurship, especially for women, communities of color and the underserved.

**Q: What are some of your favorite resources available to women entrepreneurs?**

**KC:** Locally, I've been involved with Entrepinayship, which is an organization that supports Filipina small business owners in Southern California. I really love how even though everyone comes from different industries, our common cultural background makes it easy to relate and support each other. I find the time I spend with Entrepinayship to be really therapeutic because I get to talk about things that I can't talk about with non-business owning friends. Business ownership can be really hard and it's important to have those support systems.

**LR:** Community development financial institutions (CDFIs) like Accion are focused on supporting those entrepreneurs who are poorly

served by traditional financial providers and business networks—including women and entrepreneurs of color. CDFIs are great resources not only because they offer affordable capital, but also because they offer valuable resources and connections. More than 300,000 entrepreneurs used Accion's business resources last year, including online articles, webinars and videos as well as in-person coaching and events.

**GA:** Our online resource portal, Venturize, has really helpful information on how to start and grow your business. You can find content on how to build your business credit, how to find responsible lending and tools on business planning and marketing, and you can even get matched with a lender near you based on your location.

Visa's practical business skills site is also a great resource. It's easy to use and has wonderful tools for small business owners to take advantage of. They've put a lot of thought into the platform

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## California Sub-Bid Request Ad



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS/SERVICE PROVIDERS**

Survey, Dewatering, Earthwork & Site Prep, Paving, Fencing, Traffic Control, Formwork, Rebar, Concrete Pumping, Arch Precast Bldg, Waterproofing, Concrete Protective Liner, Painting, Cathodic Protection, Solar Photovoltaic System, Electrical, Controls and Info System, Trucking

**SUPPLIERS**

Aggregates, Misc Metals, CIP, Doors, Windows, Hardware, Cathodic Protection, Packaged Engine Generator System

**Napa Sanitation District  
West Napa Pump Station Project**

CIP No. 17711

Located in Napa, California

**BID DATE February 19, 2020 at 2:00 p.m.**

All Quotes Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Eric Bodyfelt

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC  
An Equal Opportunity Employer



### VTA's BART Phase II Industry Forum for Major Construction Contracts

**TUESDAY** 8:45 a.m. Doors Open  
**FEB 11** 9:30 Presentation  
**2020** 11:00 Q & A  
11:30 Meet the Primes

**DoubleTree by Hilton Hotel San Jose**  
2050 Gateway Place,  
San Jose, California



VTA will be constructing a 6-mile, 4-station extension of BART regional rail that includes a 5-mile tunnel through downtown San Jose.

This forum will include a project overview and information on contract packaging and future contract opportunities.

VTA encourages DBE and SBE firms to participate.

<https://vtas-bart-phase-ii-industry-forum.eventbrite.com>

Vendors are encouraged to register with VTA to receive future solicitation information at [www.vta.org/business-center](http://www.vta.org/business-center)

For more information regarding the VTA's BART Phase II Project, please visit [www.vta.org/projects/bart-sv/phase-ii](http://www.vta.org/projects/bart-sv/phase-ii)



# California Sub-Bid Request Ads

## AECOM

One California Plaza • 300 S. Grand Avenue • Los Angeles, CA 90071

**REQUEST FOR BIDS & NOTICE OF INTEREST**  
**AECOM is bidding on the following project as a Prime Contractor:**  
**The County of Los Angeles Department of Public Works for**  
**On-Call Environmental Compliance Manager and Related Services**  
**RFP Number: BRC0000130**  
**Due Date: Wednesday, February 19, 2020, 2pm**

AECOM is seeking qualifications from Community Business Enterprises (CBEs) and other sub-contractors for field assessments and the following work:

All subcontractor staff must have graduated from an accredited university with a major in civil or environmental engineering, geology, environmental health and safety, industrial hygiene or other related major and have a minimum of 10 years' experience in a field described below:

- Stormwater compliance services for construction sites
- Air compliance services for construction sites
- Hazardous materials and Waste compliance services for construction
- CEQA/NEPA compliance services for construction
- Noise compliance on construction projects

**Specific certifications, training and roles that are needed:**

- Certified Industrial Hygienist
- Qualified SWPPP Developer/Practitioner (QSD/QSP)
- Visual Emissions Evaluation (VEE) Certified by SCAQMD
- Lead and asbestos certifications
- HAZWOPER, confined space, other related Health and Safety

**Support services needed:**

- Environmental laboratory services including toxicology, (soil, water, lead, asbestos)

See RFP Number BRC0000130 for more details.

Experience providing similar services for the County of Los Angeles, and/or specialists in construction environmental compliance are preferred. This proposal is in alignment with the County of Los Angeles's CBE Program requirements and certified CBEs are encouraged to respond.

AECOM intends to conduct itself in good faith in regards to all firms.

Interested businesses should email a brief overview of relevant experience listing any County of L.A. experience along with CBE documentation by Friday, February 10, 2020, to John Gleason at [john.gleason@aecom.com](mailto:john.gleason@aecom.com) and Erica Moss at [erica.moss@aecom.com](mailto:erica.moss@aecom.com).

We are an Equal Opportunity Employer

## B&W

An Equal Opportunity Employer  
 is requesting quotations from all qualified  
**DVBE**

Professional services, sub-contractors, material suppliers and trucking for the following project:  
**Contract No. 04-0J7104**  
**RAISE BRIDGE AND PLACE STRUCTURAL CONCRETE**  
 CONSTRUCTION ON STATE HIGHWAY IN SOLANO COUNTRY IN VALLEJO AT VARIOUS LOCATIONS  
**Bid Closing Date: February 13, 2020 @ 2:00 PM**

**CONTACT:**  
**David Aboujoudom**  
 Brosamer & Wall Inc.  
 1777 Oakland Blvd, Suite 300  
 Walnut Creek, California 94596  
 PH: 925-932-7900 FAX: 925-279-2269

**PROJECT SCOPE:**

**We are requesting bids for the following trades and/or material suppliers:**

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DVBE firms for all items of work type, including but not limited to:

- AGGREGATE BASE AND ASPHALT PAVING
- BRIDGE REMOVAL
- CLEARING AND GRUBBING
- CONCRETE BARRIER
- CONSTRUCTION AREA SIGNS
- DEMOLITION
- DRAINAGE PIPE
- DRILL AND BOND DOWELS
- EARTHWORK/ROADWAY/STRUCTURAL EXCAVATION
- ELECTRICAL
- EROSION CONTROL
- FENCE
- LANDSCAPING
- JOB SITE MANAGEMENT
- JOINTED PLANE CONCRETE PAVING
- LEAD COMPLIANCE PLAN
- PERMANENT STRIPING
- ROADSIDE SIGNS
- ROCK SLOPE PROTECTION
- STREET SWEEPING
- SWPPP
- TRAFFIC CONTROL

For the complete list of the Actual Project Bid Items go to:  
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-0J7104>

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email David Aboujoudom contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email [daboujoudom@brosamerwall.com](mailto:daboujoudom@brosamerwall.com) for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact David Aboujoudom at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DVBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

## Portrait Construction, Inc.

265 N. Joy Street, Suite 200 Corona, CA 92879  
 Phone: 951-520-8898 Fax: 951-520-8878

**INVITATION TO BID**

**FOR**  
**BLOOMINGTON HOUSING - Phase 3**  
 17906 Valley Blvd. Bloomington, CA 92316

Portrait Construction, Inc., General Contractor, is seeking sub bids from qualified **M/WBE**, and **Section 3** Subcontractors.

**\*\*This project is subject to State and Federal Prevailing Wages\*\***

**DUE DATE: Bids are due on or before Friday, Feb 14, 2020**

**PROJECT DESCRIPTION:**

New Construction of 98 units, Type V construction, slab on grade. Ten 2 & 3 story buildings including a Park, Community Center and laundry facilities.

All CSI building trades are being requested to bid.

**PLANS/SPECS:**

Available in Portrait's Corona office and thru Bidmail at no cost to bidder. Request a link by emailing the listed contacts below.

Bid assistance is available, if needed, by request.

Send Questions & Bids to: Christian Vidrio at [cvidrio@portraitconstructioninc.com](mailto:cvidrio@portraitconstructioninc.com)

David Day at [dday@portraitconstructioninc.com](mailto:dday@portraitconstructioninc.com)

Prevailing Wage Questions: Kelsey Day at [kday@portraitconstructioninc.com](mailto:kday@portraitconstructioninc.com)

**\*\*THIS PROJECT HAS THE FOLLOWING REQUIREMENTS\*\***

**PREVAILING WAGE = PAY THE HIGHER OF THE 2 WAGES**

The Park and Community Center must be bid using commercial rates

**SECTION 3 HIRING WITH MANDATORY GOALS:**

30% Local Hire

6.9% Women

19% Minority

**Davis-Bacon and Prevailing Wage Requirements**

This project is subject to SB-854 - proof of registration with DIR is required to be submitted with your bid to be considered. No Subcontractor may be listed on a bid proposal nor be awarded a contract for the project unless registered with the DIR.

This project is subject to compliance monitoring and enforcement by CA DIR.

For more information visit: <http://www.dir.ca.gov/public-works/PublicWorksSB854.html>

**Affirmative Action**

This project must comply and meet Affirmative Action and equal employment opportunity requirements as set forth in federal regulations 41 CFR 60 and comply with County of San Bernardino, Economic Development Agency Labor Compliance forms.

Portrait Construction, Inc. is an equal opportunity employer. Applicants are considered for positions without regard to race, color, creed, religion, sex, sexual orientation, gender identity, marital status, national origin or ancestry, age, disability, source of income or any other consideration made unlawful by applicable federal, state, or local laws.

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

**PROGRESSIVE DESIGN AND BUILD PUMP STATIONS IMPROVEMENTS**  
**MENLO PARK PUMP STATION & BELMONT GRAVITY PIPELINE**

**Owner: Silicon Valley Clean Water**

**Location: Redwood City, CA**

**Bid Date: February 17, 2020 @ 2:00 P.M.**

**J.F. Shea / Parsons, a Joint Venture**

**667 Brea Canyon Road, Suite 30 • Walnut, CA 91789**

**Phone: (909) 595-4397, Fax: (909) 444-4268**

**Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)**

JF Shea/Parsons JV is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Traffic Control, Erosion Control, Demolition, Abatement, Geotextiles, AC Paving, Microtunneling, Yard Pipe, PVC, Chain Link Fencing, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Miscellaneous Metals, Waterproofing, Roofing, Sheet Metal, Sealants, FRP Doors/Frames/Hardware, Painting & Coatings, ID Devices, Equipment, and Hoists/Monorails/Bridge Cranes

**Plans and Specifications:**

Email your request to [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com). Plans may also be viewed at our Walnut Office.

JF Shea/Parsons JV is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. JF Shea/Parsons JV expects potential subcontractors to be bondable. JF Shea/Parsons JV will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

## With SBE you can:

**FIND**  
 Subcontractors, Vendors,  
 and Suppliers

**REACH**  
 Diverse Audiences

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 Public Legal Notices  
 Job Listings

Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

# California Sub-Bid Request Ads



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jason Martin

**REQUEST FOR DVBE & SBE SUBCONTRACTORS AND SUPPLIERS FOR:**  
Cold plane AC pavement, place HMA, and perform soil densification  
Hwy 80 Solano County at Various Locations  
Caltrans #04-2Q0904  
**BID DATE: February 5, 2020 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign Systems, Portable Changeable Message Signs, Water Pollution Control Program, Clearing & Grubbing, Soil Densification (High Density Polyurethane), Tack Coat, Cold Plane AC, Clean Expansion Joint, Joint Seal, Rapid Setting Concrete, Paint Bridge Identification, Bridge Removal (Portion), Access Door Location, Chain Link Gate, Pavement Marker, Striping & Marking, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE & SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE & SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**SYBLON REID**  
General Engineering Contractors  
Providing Solutions to Difficult Projects

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Phone: (916) 351-0457 Fax: (916) 351-1674  
Contact: John Pottenburgh  
Email: [johnp@srco.com](mailto:johnp@srco.com) & [estimating@srco.com](mailto:estimating@srco.com)

Sub-Bids Requested From DBE, MBE and WBE Subcontractors & Suppliers for:  
**OWNER: DEL ORO WATER COMPANY**  
**RIVER ISLAND DISTRICT-WATER TREATMENT PLANT PROJECT**  
**LOCATION: PORTERVILLE, CA**  
**BID DATE: FEBRUARY 10, 2020 @ 2:00 PM**

**Trades Solicited:** Traffic Control, Erosion Control, Demo, Clear and Grub, Earthwork, Trenching, Paving, Fence, Concrete, Pre-Cast, Metal, Door & Frames, Gypsum Board, Painting, Metal Building, Sign & Safety Equipment, Storage Tank, Pipe, Valve, etc, Pump Treatment System, Electrical, HVAC, Roofing, Overhead Door, Trucking, Rebar and Aggregate Supply.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.




11555 Dublin Boulevard  
Dublin, CA 94568-2909  
Phone: (925) 829-9220  
Estimator: Quinn Hennig-Hance  
Website: [www.desilvagates.com](http://www.desilvagates.com)

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:  
**BOARDING AREA 'G' APRON IMPROVEMENTS AT SAN FRANCISCO INTERNATIONAL AIRPORT, Contract No. 11430.61, Local Business Enterprise Requirement is 14%**

**OWNER:**  
CITY AND COUNTY OF SAN FRANCISCO  
San Francisco International Airport  
674 West Field Road, Level 1, Room 1A,  
San Francisco, CA 94128  
**REVISED BID DATE and TIME:**  
**February 4th, 2020 @ 11:00 A.M.**

We hereby encourage responsible participation of Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:  
**JOINT SEAL, PCC PAVING, SAWCUTTING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TRUCKING, WATER TRUCKS, STREET SWEEPING**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](mailto:ftp@desilvagates.com) and password is [f7pa55wd](mailto:f7pa55wd)). Plans & specs are also available to download from the Owner at no cost at <http://www.sfoconstruction.com/>.

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hennig-Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GGC is willing to breakout portions of work to increase the expectation of meeting the LBE requirement.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVALING WAGE JOB. GGC is an equal opportunity employer.



**Proven Management, Inc.**  
225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Minority Business Enterprise (MBE) Women Business Enterprise (WBE) subcontractors, suppliers, and truckers for the following project:  
**OAKLAND SHOPS GEOMETRY VEHICLE STORAGE & SPUR TRACK**  
**BART CONTRACT NO. 15CQ-120**  
**Bids: 2/18/2020 @ 2pm**  
**MBE GOAL - 20.3% WBE GOAL - 14.1%**

The work in this contract includes but is not limited to: Demo; Portland Cement Concrete; Prestressed Conc.; Conc. Forming; Falsework; Waterstops; Conc. Reinforcing; CIP Conc.; Conc. Finishing; Mtl Welding; Strl Steel Framing; Mtl Fab; Mtl Stairs/Railings; Rgh Carp; Building Insulation; Sheet Mtl Roofing; Joint Protection; Expansion Control; Mtl Doors & Frames; Overhead Coiling Doors; Door Hdwr; Louvers; Paint; Graffiti Coatings; Safety Specialties; Prefabricated Mtl Bldg; Facility Services; Plumbing & HVAC; Pipe Sleeves, Supports & Anchors; Raceways / Motors for Facility Services; Water Distribution; Sanitary Sewerage; Storm Drainage; Sump Pumps; HVAC Piping & Equipment; Ducts & Casings; Electrical; Low Voltage Wires & Cables; Cabinets & Enclosures; Switchboards; Lighting; Communications; Electronic Safety & Security; Fire Detection & Alarm System; CCTV; Earthwork; Clearing & Grubbing; Dewatering; Exterior Improvements; Aggregate Subbase/ Base/ Drainage Layer; Asphalt / Conc. Paving; Traffic Barriers; Chain Link Fences & Gates; Utilities

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested MBE/ WBE certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested MBE/WBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

**We are an Equal Opportunity Employer**

**Shimmick Construction Company Inc.**  
8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099  
An Equal Opportunity Employer

District Local Small Business (LSB) and M/WBE Subcontractor/Supplier Bids Requested For:  
**San Francisco Bay Area Rapid Transit District**  
**34.5kV Cable Replacement and Fiber Optic Cable Installation, R-Line, RCP to RRY**  
Contract No. 15EJ-182  
**BID DATE: February 11th, 2020 @ 2PM**  
Fax all quotes to 510-777-5099 or email to [northwest.estimating@shimmick.com](mailto:northwest.estimating@shimmick.com)

**Requesting certified LSB and M/WBE Subcontractor and Supplier Quotes on:**  
**SUBCONTRACTORS:** Clear & Grub, Contaminated Soil, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Grinding AC Concrete, Instrumentation, Landscape, Masonry, Paving, General Piles, Precast Structural, Rebar, Shoring, Signs, Stray Current, Stripes & Markers, Survey

**SUPPLIERS:** Aggregate, Fabric, Lumber, Misc. Metals, Sheet Pile, Precast Utility, Ready Mix, Steel Fabrication, Trench Shoring, Plastic Utility Pipe, Steel Utility Pipe

Contract Documents are available free of charge from the owner after registering on the BART portal located at [suppliers.bart.gov](http://suppliers.bart.gov). You may view the documents during business hours at our office located at 1 Harbor Center, Suite 200, Suisun City, CA 94585. We can also provide you with a link to download plans and specifications. To make an appointment for viewing or to receive the download link, please contact Jamie Miranda at [jmiranda@shimmick.com](mailto:jmiranda@shimmick.com).

If you have any technical questions or require assistance obtaining necessary equipment, supplies, materials, or related assistance or services may contact our estimator Aron Oshio at [aoshio@shimmick.com](mailto:aoshio@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

## Jovita Carranza Pledges

Continued from page 2

"Throughout my life – as a young girl in a working-class community, as an executive leader at a global company, and as a government official – I've seen the transformative power entrepreneurship can have on individuals, communities, and the global economy."

Administrator Carranza pledged to preside over an Agency focused on creating more opportunities for women and historically underrepresented entrepreneurs while ensuring the SBA remains prepared to assist displaced homeowners and small businesses impacted by disaster:

"Members of this Committee, whatever success I achieved in life has been a function of not only hard work, but also opportunity, guidance and advocacy I received from others."

... I will leverage the power of this agency to continue to provide the same kind of support that I received, to entrepreneurs who need it most. I intend to put particular emphasis on opening more doors for women and for entrepreneurs in underserved communities, including military families and veterans. And I intend to prioritize disaster preparedness."

Administrator Carranza earned her MBA from the University of Miami in Coral Gables, Florida, and received executive, governance, management and financial training at the INSEAD Business School in Paris, France; Michigan State University; and the University of Chicago.

SOURCE: [www.sba.gov](http://www.sba.gov)



# California Sub-Bid Request Ads

**Hydro Resources - West, Inc.**  
4975 West Winnemucca Blvd • Winnemucca, NV 89445

Hydro Resources - West, Inc. is soliciting qualified Disadvantaged Business Enterprises (DBE) material supplier and subcontractor bids for **Nevada State Revolving Fund (SRF) funded project WELL DRILLING FOR WELL REHABILITATION/IMPROVEMENT PROJECT** for the City of North Las Vegas  
Bid No. 1576  
Labor Commission No. PWP-CL-2019-408  
**Bid Date: 02-11-2020**

The work may consist of conductor hole construction, well camera and logging service, water analysis, casing, gravel, grouting, pump equipment, compressor rental, fence rental, casing welding, well head plumbing, well head slab, cutting and fluid disposal, bit rental, fuel, supplies and materials and any other aspect of water well construction.

Interested qualified suppliers and subcontractors may obtain plans and specifications on the NGEN System and DemandStar.com. with the latter having a nominal fee from the vendor.

All bids must be submitted to Hydro Resources - West, Inc., attention Amy Majors, by email to [AMajors@HydroResources.com](mailto:AMajors@HydroResources.com), ph. No. 800.401.9092 along with DBE certification number and/or copy of DBE certificate by **02/08/20 at 2:00 pm**. All question regarding this solicitation should be referred to Amy Majors using the contact information listed above. Under no circumstances will bids be accepted after the project bid date.

The contractor shall not discriminate on the basis of race, color, national origin or sex in performance of this contract. The contractor shall carry out applicable requirements of 40 CFR Part 33 in the award and administration of contracts awarded under EPA financial assistance agreements. Failure by the contractor to carry out these requirements is material breach of this contract which may result in the termination of this contract or other legally available remedies.

Rainbow Waterproofing & Restoration Co. is seeking sub bids for the following:  
Project: Rosa Parks Elementary School Building Exterior Façade Restoration and Roofing Replacement Project

Location: San Francisco, CA  
**Bid Date: January 24, 2020**

Trades:

- Scaffolding • Shrink wrap • Abatement • Roofing • Landscaping • Signage
- Construction schedule:
- Phase 1: May to August 2020
  - Phase 2: May to August 2021

If interested, contact Jessica Walitt at [jwalitt@rainbow415.com](mailto:jwalitt@rainbow415.com) or (415) 641-1578.

**DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER  
IN THE SMALL BUSINESS EXCHANGE?**

**SBE increases the value of a single ad ... by 3!**

**We will make it worth your while using  
our value-added services!**

**3 ADS FOR ONE PRICE**

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

(Proof of Publication will be included for all)

**3 for 1**

Email ad copy to **Nabil Vo** at [nvo@sbeinc.com](mailto:nvo@sbeinc.com)

**SBE IS CERTIFIED BY:**

- California DGS

- California UCP

- New York UCP

- New Orleans RTA (Louisiana UCP)

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)  
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

## Construction Lighting: Ins & Outs of Illuminating Your Worksite

### Continued from page 1

- Ten foot-candles – In general shops or construction plants such as screening plants, batch plants, carpenter shops, mechanical and electrical equipment rooms, rigging lofts, active storerooms, mess halls, and indoor toilets and workrooms.
- Thirty foot-candles – first aid stations, infirmaries, and offices.

For industrial areas not covered by the OSHA standards, construction managers can refer to the American National Standard A11. 1-2965, R1970. This includes industrial lighting for warehouses, shipyards, loading docks, and other such circumstances.

While there is no one implementation or solution for construction lighting, there are ideal fixtures depending on the kind of work being conducted.

### Light Towers

Light towers are versatile, capable of covering a wide area, and are the most common lighting application in construction sites. They typically consist of an adjustable mast, a generator, and a group of lighting components at the top that can rotate 360 degrees from as high as 30 feet.

In recent developments, solar-powered light towers last as long as 36 hours and work without generators, making them simple to relocate.

### High Mast Lights

As opposed to temporary fixtures, these are semi-permanent installations. A light pole—as much as 100 feet tall—supports a luminaire ring, typically composed of four to eight lights covering a large area.

### Nite Lights

Nite lights are another recent development approved for construction sites. They consist of metal halide lamps running at 400 watts covered by a diffusing cloth, creating a softer effect while providing sufficient lighting levels.

### Balloon Lights

Balloon lights typically apply to workstations or mount onto equipment or vehicles. The lights have air or helium-inflated covers made of light-diffusing material placed on stands.

### LED Lighting

LEDs have transformed the lighting industry. They have a longer lifespan, are more efficient,

and are better for the environment. Since standard, CFL lighting is cheaply-made, worksite lighting has traditionally served as disposable equipment after job completion. It costs in terms of labor and waste, with only 20 percent on-average salvageable.

LED lighting, however, is designed as a reusable asset. It saves on energy, material, and labor for each project, leading to decreased charges for temporary lighting per project. Good sets can last five years, running around the clock.

Moving to LED can result in an aggregate savings of thousands of dollars. On top of that, electricity rates continue to rise while onsite lighting runs nonstop, night and day. Logistics play a part as well. LEDs cover more area at an 80 percent lower rate of consumption.

Again, lower rates for the developer means more work for the contractor. Standard string lighting is extra work to install and difficult to keep and reuse. Furthermore, incandescent and CFL bulbs continually need replacing, resulting in dedicated labor costs and wasted materials.

One LED light, however, covers the same area as a 250-foot stretch of string lights, which reduces installation and maintenance logistics from 25 lights to one. Some designs are plug and play, which means less wiring work. They're also easy to relocate, so they move with changes in jobsite configuration instead of getting in the way.

With the potential to reduce energy consumption by 60 to 90 percent, LEDs are one of the best options for a cost-effective reduction in CO2 emissions. LED floodlights, specifically, can provide optimal visibility for an otherwise dim construction site. Their illumination spans between 50 to 120 degrees of light, creating a large beam that can cover a vast area.

Thus, the efficacy of worksite lighting comes down not only to the fixture-type but the bulb-type. With tall, ample fixtures boasting LED light bulbs scattered throughout your construction site, it should be fairly easy to meet OSHA illumination standards.

**SOURCE:** [www.constructconnect.com/blog/construction-lighting-ins-outs-of-illuminating-your-worksite](http://www.constructconnect.com/blog/construction-lighting-ins-outs-of-illuminating-your-worksite)

# ABLE: Asian Black Latino Enterprises



## Mayor Garcetti and entertainment industry leaders launch 'LA Collab' initiative to increase Latinx representation In Hollywood

Mayor Eric Garcetti launched LA Collab, an unprecedented effort to connect Latinx talent, executives, and creators to opportunities in the entertainment industry — and double Latino representation in Hollywood by 2030.

“Latinos are a powerful force in L.A.’s culture and economy, and our trademark industry should tap into the diverse pool of talent in our own backyard,” said Mayor Garcetti. “On big screens or small, in front of the camera or behind it, our studios, actors, directors, and producers inspire the world with the power of their creativity and imagination — and LA Collab will elevate new voices and empower the next generation of Latinx creatives.”

According to a report by the Motion Picture Association of America (MPAA), Latinos represent nearly 25% of the box office. Yet a recent study by USC Annenberg showed that Latino representation has been stagnant over the past dozen years, averaging roughly 3% of all leads and co-leads in motion pictures.

In 2020, LA Collab will focus on reversing this trend by helping Latinx talent develop their skill sets and promoting collaborations with Latinx creators and top producers, filmmakers, buyers, showrunners, and industry allies.

Mayor Garcetti co-founded LA Collab alongside Beatriz Acevedo, founder of mitú and president of Acevedo Foundation, and Ivette Rodriguez, president of AEM. Together, they kicked off the initiative with support from more than 50 leaders and organizations, including Eva Longoria, J.J. Abrams, Eli Roth, DeVon Franklin, Jason Blum, and Zoe Saldana. Initial funders include the Mayor’s Fund for Los Angeles, Annenberg Foundation, WarnerMedia, and Endeavor Content.

“The near invisibility of Latinos in Hollywood was the catalyst to rally Hollywood behind this crisis to create change together,” said Beatriz Acevedo, co-founder of LA Collab. “By facilitating unprecedented collaborations between the creative community, studios, buyers and other influential allies, LA Collab will ultimately drive exponential growth for the industry and our community.”



“As a Latina, I want to see more actors who look like me onscreen and behind the camera,” said actor, director, and producer Eva Longoria. “I started my own production company to create content from our community, and I became a director/producer to be in a position to hire people who look like me. With LA Collab, I want to open the door for many more Latinx creators and fuel the emergence of a better entertainment industry that elevates and celebrates the diversity and richness of my culture.”

Several other entertainment leaders from the founding coalition are supporting LA Collab’s mission by providing access and hands-on experience to emerging Latinx creative talent, including Eli Roth, who will support Latinx horror filmmakers via his digital platform, Crypt TV; and Lionsgate’s Pantelion Films and Pantaya, which will actively search for new bilingual voices for their scripted OTT and studio projects.

**LA Collab has also secured the following deals for the Latinx creative community:**

- A finance development deal for a feature script with Endeavor Content
- A scripted proof of concept deal with WarnerMedia’s 150

- A development deal for a documentary with Shine Global
- A podcast development/pilot deal with Southern California Public Radio’s LAist Studios
- A blind digital pilot deal with pocket.watch

LA Collab has partnered with The Latino Donor Collaborative (LDC) to complete a report summarizing the group’s achievements over the course of its first year, and track the progress of Latino representation with the development of a first-of-its-kind Database of Latino Working Talent in Hollywood as a master tool for LA Collab’s success.

**The LA Collab advisory committee will serve to support and amplify the initiative’s mission and projects. Members include:**

- Axel Caballero, WarnerMedia, VP, Talent Incubation and Artistic and Cultural Innovations
- Deputy Mayor William Chun, Mayor’s Office of Economic Development
- DeVon Franklin, Franklin Entertainment, President and CEO
- Alexis Garcia, Endeavor Content, Partner

- Ruben Garcia, Creative Artists Agency, Executive
- Lorenza Munoz, The Academy of Motion Picture Arts and Sciences, Managing Director of Member Relations and Awards
- Marlis Pujol, Producer
- Genna Terranova, Amazon Studios, Head of Programming and Audience Development
- Mary Vernieu, Betty Mae Casting, President

Other LA Collab supporters include:

- Blumhouse Productions
- Bad Robot
- FREE THE WORK
- Hello Sunshine
- Hispanic Heritage Foundation
- National Association of Latino Independent Producers (NALIP)
- National Hispanic Media Coalition (NHMC)
- Sundance Institute



# Public Legal Notices

**OAKLAND UNIFIED SCHOOL DISTRICT****DOCUMENT 00 11 12  
NOTICE TO BIDDERS**

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

**Sankofa Academy Boiler Replacement Project  
581 61st Street, Oakland, CA. 94609  
Project No. 20106**

Project consists of:

**Abatement and Demolition of existing boilers. Provide and Install two(2) Weil McLain cat iron sectional boilers #1378 MHP input.**

Engineer's Estimate: **\$300,000**

Project Manager for this project is **Marc White**, who can be reached at (510) 535-2717.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: [ousd.org](http://ousd.org) > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Thursday, January 22, 2020**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077  
Email: [ebbp@eastbayblueprint.com](mailto:ebbp@eastbayblueprint.com), Attn: Sandy. Online using the Plan Command System at [www.eastbayblueprint.com](http://www.eastbayblueprint.com) or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data

Contra Costa Builder's Exchange  
Marin Builder's Exchange

The Contract Time shall be **Ninety (90)** calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk  
Facilities Planning & Management  
955 High Street  
Oakland, CA 94601**

on **Thursday, February 13, 2020 until 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

**Mandatory pre-bid site visit** will be held on **Thursday, January 30, 2019 at 10:00 a.m.** located at: **Front Entrance of Sankofa Site**. Bidders not attending the **site visit** will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **C-4 Boiler, Hot Water Heating and Steam Fitting Contractor License** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

**OAKLAND UNIFIED SCHOOL DISTRICT****DOCUMENT 00 11 12  
NOTICE TO BIDDERS**

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

**Melrose Leadership Academy  
Boiler Replacement Project  
4730 Fleming Avenue, Oakland, CA. 94619  
Project No. 20105**

Project consists of:

**Abatement and Demolition of existing boilers. Provide and Install two(2) Weil McLain cat iron sectional boilers #1378 MHP input.**

Engineer's Estimate: **\$300,000**

Project Manager for this project is **Marc White**, who can be reached at (510) 535-2717.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: [ousd.org](http://ousd.org) > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Thursday, January 22, 2020**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077  
Email: [ebbp@eastbayblueprint.com](mailto:ebbp@eastbayblueprint.com), Attn: Sandy. Online using the Plan Command System at [www.eastbayblueprint.com](http://www.eastbayblueprint.com) or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data

Contra Costa Builder's Exchange  
Marin Builder's Exchange

The Contract Time shall be Ninety (90) calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk  
Facilities Planning & Management  
955 High Street, Oakland, CA 94601**

on **Thursday, February 13, 2020 until 2:30 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

**Mandatory pre-bid site visit** will be held on **Thursday, January 30, 2020 at 11:00 a.m.** located at: **Front Entrance of Melrose Site**. Bidders not attending the **site visit** will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **C-4 Boiler, Hot Water Heating and Steam Fitting Contractor License** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.



## 'LA Collab' initiative

Continued from page 7

- United Talent Agency
- Women in Film

For more information on LA Collab and a full list of partners, please visit [lacollab.org](http://lacollab.org).

### About Evolve Entertainment:

LA Collab builds on Mayor Garcetti's Evolve Entertainment Fund, a trailblazing effort led by the Mayor's Office of Economic Development to create opportunities for young Angelenos that have been historically excluded from the entertainment industry. In partnership with more than 100 entertainment companies and 23 community

pipeline organizations, Evolve opens up professional pathways into film, television, music, and digital media by connecting Angelenos to paid internships and full-time positions, matching youth with industry mentors, and hosting panels, workshops, and events focused on professional development and education. Since its launch in 2018, Evolve has placed students into 364 paid internships and 33 full-time positions, and linked over 80 students with mentors.

**SOURCE:** [www.lamayor.org/mayor-garcetti-and-entertainment-industry-leaders-launch-%E2%80%98la-collab%E2%80%99-initiative-increase-latinx](http://www.lamayor.org/mayor-garcetti-and-entertainment-industry-leaders-launch-%E2%80%98la-collab%E2%80%99-initiative-increase-latinx)

## 5 Ways to Start Selling Online



Continued from page 2

back end, these work fairly similar to hosted ecommerce platforms. But there are usually fewer options for customization. Most of these sites also charge a listing fee or take a percentage of each sale.

However, these sites have one very clear benefit over other options -- a built-in audience. Amazon gets nearly 59 million monthly unique visitors. eBay gets nearly 27 million. And Etsy gets nearly 16 million who are specifically looking for vintage or handmade products.

These sites are less personalized to your own products. In searches, your products will most likely show up alongside others from competing sellers. But the chances that you'd get all of those visitors to your own website are slim. So if you're able to create attractive listings that set your products apart, this could be the option for you. Additionally, some sellers make their products available on these platforms, while still keeping their own dedicated sites for loyal shoppers.

### Social Media

Today, about 72 percent of U.S. adults use at least one social media platform. So for businesses, it makes sense to meet customers where they already spend time.

The options for selling products on social media vary by platform. Facebook, for example, allows page owners to set up storefronts right on their business page. Instagram also has a feature that lets users create shoppable posts. Basically, users just click on a post to see the products pictured, then they can follow the links to complete a purchase right within the app.

The built-in audience is definitely the key benefit of this option. However, many of the people spending time on social media aren't in the mindset of making purchases. So you may have to do more work to convert buyers than you would on a dedicated ecommerce site where people are already looking for products.

### Ecommerce Add-Ons

Ecommerce add-ons give you an option that sits somewhere between building your own site and using a hosted platform. You create your own site and then use plug-ins or pre-made options to facilitate things like payments or buy buttons.

This makes the process of getting up and running easier and can save you money in the long run. However, there are a lot of moving parts to organize if you go this route. So it can get a bit complicated. And you may have to worry about certain components of your site experiencing glitches at differing times.

**SOURCE:** [www.sba.gov](http://www.sba.gov)

## Panel of experts share best resources for women small business owners

Continued from page 3

and it really complements their She's Next program.

**Q: What is the biggest obstacle for women looking to start or grow a business?**

**KC:** In my experience, the biggest issue is having the confidence to ask for help. I don't always know who to go to, and when I do I've found it's hard to ask for that help.

Last year I was going through a hard time with my second business, and I was really struggling. Once I asked for help, I realized that people really, genuinely wanted to help, and that was a huge learning experience.

**LR:** The biggest obstacle facing women entrepreneurs is that they are operating in an environment that isn't built for them. A study by the New York Federal Reserve reports that women-owned firms apply for business loans at a similar rate as men-owned firms, yet they are significantly less likely to receive financing (47% versus 61%) and they are more likely to receive less than the full amount they requested, even at low levels of credit risk. In light of data indicating that women-owned businesses are better investments than their male-owned peers, it is imperative upon financial institutions and investors to better account for the unique strengths that women bring to the table.

**GA:** Access to capital is one we talk about a lot, but I think business financial literacy is even more important. There are so many people who haven't been taught about the basics of financing their business, business financial skills and how to set up their business operations. It is so important to get this figured out early in your business' life. By not getting your business financials in order first, you are setting up your business to fail. That's why I always direct small business owners to our resource locator map, so they can find and connect with our partners who provide no or low cost technical assistance all over the country.

**Q: On a policy level, what can federal and state officials do to better represent the needs of women small business owners?**

**KC:** Access to capital is something that is always important, but we also need more support for low-income women. Not everyone has money to complete their education, but everyone should have access to resources to learn how to run their business so people can be self-sufficient and provide for their families. This is why we need more dedicated support for the SBA and programs like Women's Business Centers that specifically support women entrepreneurs.

**LR:** A key priority is to fix the policy gaps that enable predatory business lending practices to thrive and threaten the livelihoods of women entrepreneurs. In the U.S., the consumer protections that apply to most financial products do not apply to small business loans. That's why we co-founded the Responsible Business Lending Coalition, which created the Small Business Borrowers' Bill of Rights and advocates for policies that advance transparency and fairness in the small business lending industry.

**GA:** On a policy level we are seeing a disproportionate number of women and entrepreneurs of color being affected by predatory lending practices. This is why we're working alongside Accion and other members of the Responsible Business Lending Coalition to advocate for policies to extend Truth in Lending Act disclosure requirements to small business loans or credit products, as was done at the state level in California last year.

Also, women disproportionately end up missing work to take care of children and sick family members. We need policies like paid family and medical leave insurance programs to address work-life balance and provide a way for women to have a stable income while dealing with stressors at home.

**Q: In your opinion, why do we need to do more to support and promote women's entrepreneurship?**

**KC:** We need to teach women entrepreneurship skills so they can find sustainable ways to make money and work for themselves.

I've seen a trend of women in particular running social media-based businesses or engaging in multi-level marketing campaigns as a means to make extra money and build a brand, but I worry about how sustainable that may be in the long term. This is why I advocate for teaching and learning basic business and financial skills so women have the tools they need to launch and grow stable businesses.

**LR:** Supporting diverse entrepreneurs is one of the most powerful tools to reduce wealth inequality. Women, and especially women of color, are starting businesses at record rates -- both because traditional employment options aren't meeting their needs and because they are gaining greater access to opportunities and resources to pursue entrepreneurship. Ensuring that they are adequately supported in starting and scaling their ventures has the potential to dramatically improve economic prosperity for women, their families and their communities.

**GA:** Two-thirds of women are the breadwinners in their families. On top of that, women retire with 70% less in savings than men. Entrepreneurship is a lifeline to achieve income security, whether it be their sole income or supplemental. We need to invest and support women and the systems that enable women's entrepreneurship to give women more economic opportunity so they can support themselves and their families.

**Q: What is one piece of advice you'd like to share with women small business owners?**

**KC:** If you have the calling and you want to open your business, go out and pursue it. Work as much as you can at your 9 to 5 while you build a sustainable business. It's hard, but it takes a lot of the financial burden off you and makes the transition into full-time business owner easier.

**LR:** Jessica Spaulding, an Accion client and founder of Harlem Chocolate Factory, offered one of my favorite pieces of advice in an interview on SWAAY: Advice without a plan is actually criticism. "As a woman, I felt like I needed to take everyone's advice. Some of it is discouraging and you can end up tearing yourself down every day," she said. "Being able to identify when you hear a piece of advice that will add value is key to moving forward."

**GA:** You only have 24 hours in a day, but you need to set aside time each day to take care of yourself, your other obligations and your business. You may need to sacrifice some of your other responsibilities to do so, but you need to keep that balance. At the same time, set realistic expectations for yourself. Organizing your time is really important, and if you can't do it yourself, seek help from organizations like the Women's Business Centers that have rich resources to help you balance business development and your personal wellbeing.

**SOURCE:** [smallbusinessmajority.org](http://smallbusinessmajority.org)

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0388945-00

Fictitious Business Name(s):  
**BEAUTIQUE**  
Address  
**1706 Steiner Street, San Francisco, CA 94115**  
Full Name of Registrant #1  
**Quynh Nguyen**  
Address of Registrant #1  
**2500 El Camino Real #308, Palo Alto, CA 94306**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/27/2019**.

Signed: **Quynh Nguyen**

This statement was filed with the County Clerk of San Francisco County on **12-06-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**12/06/2019**

**01/02/20 + 01/09/20 + 01/16/20 + 01/23/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389337-00

Fictitious Business Name(s):  
**Blush School of Makeup**  
Address  
**One Embarcadero Center, Ste R-1206, San Francisco, CA 94111**  
Full Name of Registrant #1  
**Hestia Education Group, LLC (CA)**  
Address of Registrant #1  
**One Embarcadero Center, Ste R-1206, San Francisco, CA 94111**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-10-2009**.

Signed: **Armand Adkins**

This statement was filed with the County Clerk of San Francisco County on **01-08-2020**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**01/08/2020**

**01/09/20 + 01/16/20 + 01/23/20 + 01/30/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389136-00

Fictitious Business Name(s):  
**Elite Interpreting**  
Address  
**535 Head Street, San Francisco, CA 94132-2822**  
Full Name of Registrant #1  
**Sonya Rama**  
Address of Registrant #1  
**535 Head Street, San Francisco, CA 94132-2822**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-23-2019**.

Signed: **Sonya Rama**

This statement was filed with the County Clerk of San Francisco County on **12-23-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**12/23/2019**

**01/02/20 + 01/09/20 + 01/16/20 + 01/23/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389376-00

Fictitious Business Name(s):  
**1.) Gateway Management**  
**2.) Gateway Management & Realty**  
Address  
**3240 21st Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**CM Collins & Associates Inc. (CA)**  
Address of Registrant #1  
**3240 21st Street, San Francisco, CA 94110**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1-1-1984**.

Signed: **Christopher Collins, President**

This statement was filed with the County Clerk of San Francisco County on **01-09-2020**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**01/09/2020**

**01/16/20 + 01/23/20 + 01/30/20 + 02/06/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389223-00

Fictitious Business Name(s):  
**1.) Golden Coast Soap Co.**  
**2.) Golden Coast Soap Company**  
**3.) Naera**  
**4.) Naera Body Care**  
**5.) Cosmos Soap**  
**6.) Cosmos Soap Co.**  
**7.) Cosmos Soap Company**  
**8.) Golden Coast Collective**  
**9.) Golden Coast Designs**  
Address  
**2443 Fillmore Street, Suite 412, San Francisco, CA 94115**  
Full Name of Registrant #1  
**Golden Coast Soap, LLC (CA)**  
Address of Registrant #1  
**2443 Fillmore Street, Suite 412, San Francisco, CA 94115**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-31-2019**.

Signed: **Jessica Docena, Principal**

This statement was filed with the County Clerk of San Francisco County on **12-31-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**12/31/2019**

**01/02/20 + 01/09/20 + 01/16/20 + 01/23/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389072-00

Fictitious Business Name(s):  
**Lady Falcon Coffee Club**  
Address  
**3620 Wawona Street, San Francisco, CA 94116**  
Full Name of Registrant #1  
**AttaGirl Enterprises, Inc (CA)**  
Address of Registrant #1  
**111 San Benito Way, San Francisco, CA 94127**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-17-2019**.

Signed: **Elizabeth Maguire, CEO**

This statement was filed with the County Clerk of San Francisco County on **12-17-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**12/17/2019**

**01/02/20 + 01/09/20 + 01/16/20 + 01/23/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389376-00

Fictitious Business Name(s):  
**Laura DeSantis LPCC**  
Address  
**815 Hyde Street, Suite #317, San Francisco, CA 94109**  
Full Name of Registrant #1  
**Laura DeSantis**  
Address of Registrant #1  
**1444 7th Avenue, Apt #204, San Francisco, CA 94122**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/13/2020**.

Signed: **Laura DeSantis**

This statement was filed with the County Clerk of San Francisco County on **01-13-2020**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**01/13/2020**

**01/16/20 + 01/23/20 + 01/30/20 + 02/06/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389193-00

Fictitious Business Name(s):  
**LDP Architecture**  
Address  
**90 South Park, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Levy Design Partners, Inc (CA)**  
Address of Registrant #1  
**90 South Park, San Francisco, CA 94107**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **November 1, 2019**.

Signed: **Tobys Levy, President**

This statement was filed with the County Clerk of San Francisco County on **12-27-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**12/27/2019**

**01/16/20 + 01/23/20 + 01/30/20 + 02/06/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389147-00

Fictitious Business Name(s):  
**Misguided Spirits**  
Address  
**1150 Illinois Street, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Ava Food Labs, Inc. (DE)**  
Address of Registrant #1  
**1150 Illinois Street, San Francisco, CA 94107**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Alec Lee, President**

This statement was filed with the County Clerk of San Francisco County on **12/24/2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**12/24/2019**

**01/16/20 + 01/23/20 + 01/30/20 + 02/06/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389086-00

Fictitious Business Name(s):  
**PIRRO'S PIZZERIA**  
Address  
**2244 Taraval Street, San Francisco, CA 94116**  
Full Name of Registrant #1  
**Pirro's Pizzeria Inc., (CA)**  
Address of Registrant #1  
**2244 Taraval Street, San Francisco, CA 94116**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **May 6, 2019**.

Signed: **Corinne Pusawong**

This statement was filed with the County Clerk of San Francisco County on **12/18/2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**12/18/2019**

**01/16/20 + 01/23/20 + 01/30/20 + 02/06/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389238-00

Fictitious Business Name(s):  
**Planteo**  
Address  
**1035 Pine Street, Apt #206, San Francisco, CA 94109**  
Full Name of Registrant #1  
**Bo Young Yoon**  
Address of Registrant #1  
**1035 Pine Street, Apt #206, San Francisco, CA 94109**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**.

Signed: **Bo Young Yoon**

This statement was filed with the County Clerk of San Francisco County on **01/02/2020**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**01/02/2020**

**01/09/20 + 01/16/20 + 01/23/20 + 01/30/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389287-00

Fictitious Business Name(s):  
**Poppy Bagels**  
Address  
**1293 18th Avenue, San Francisco, CA 94122**  
Full Name of Registrant #1  
**Reesa Kashuk**  
Address of Registrant #1  
**1293 18th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/1/2019**.

Signed: **Reesa Kashuk**

This statement was filed with the County Clerk of San Francisco County on **01/06/2020**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**01/06/2020**

**01/09/20 + 01/16/20 + 01/23/20 + 01/30/20**

# Fictitious Business Name Statements

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389264-00**

Fictitious Business Name(s):  
**Redlog Facilities Services Contractor Flooring-Tile-Painting**  
Address  
**75 Broadway Street, Suite 202, San Francisco, CA 94111**  
Full Name of Registrant #1  
**Redlog Flooring Services Corporation (CA)**  
Address of Registrant #1  
**1273 Webster Street, San Francisco, CA 94115**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-02-2020**

Signed: **Salvador Tovar, President**

This statement was filed with the County Clerk of San Francisco County on **01/02/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**01/02/2020**

01/09/20 + 01/16/20 + 01/23/20 + 01/30/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389133-00**

Fictitious Business Name(s):  
**SHUDRAKKA**  
Address  
**33 8th Street, Apt #1733, San Francisco, CA 94103**  
Full Name of Registrant #1  
**Ekaterina Shudrak**  
Address of Registrant #1  
**33 8th Street, Apt #1733, San Francisco, CA 94103**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-23-2019**

Signed: **Ekaterina Shudrak**

This statement was filed with the County Clerk of San Francisco County on **12-23-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**12/23/2019**

01/02/20 + 01/09/20 + 01/16/20 + 01/23/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389399-00**

Fictitious Business Name(s):  
**Skyline Enterprises**  
Address  
**505 Sansome Street, 7th Floor, San Francisco, CA 94111**  
Full Name of Registrant #1  
**Skyline Construction Enterprises, Inc. (CA)**  
Address of Registrant #1  
**505 Sansome Street, 7th Floor, San Francisco, CA 94111**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-04-2019**

Signed: **Jared Isaacsohn**

This statement was filed with the County Clerk of San Francisco County on **01/10/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Alex Liang**  
**Deputy County Clerk**  
**01/10/2020**

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389469-00**

Fictitious Business Name(s):  
**Sueno Pilates LLC**  
Address  
**736 San Bruno Avenue, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Sueno Pilates LLC (CA)**  
Address of Registrant #1  
**736 San Bruno Avenue, San Francisco, CA 94107**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-31-2019**

Signed: **Honorine Parrish**

This statement was filed with the County Clerk of San Francisco County on **01-15-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**01/15/2020**

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389472-00**

Fictitious Business Name(s):  
**Too Juiced**  
Address  
**255 Buckingham Way #01, San Francisco, CA 94132**  
Full Name of Registrant #1  
**Chelzy Cheeley**  
Address of Registrant #1  
**2271 19th Avenue, San Francisco, CA 94132**  
Full Name of Registrant #2  
**Brittaney Allison**  
Address of Registrant #2  
**255 Buckingham Way #01, San Francisco, CA 94132**

This business is conducted by **A General Partnership**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-3-2019**

Signed: **Chelzy Cheeley**

This statement was filed with the County Clerk of San Francisco County on **01/15/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**01/15/2020**

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389341-00**

Fictitious Business Name(s):  
**Triple Twist**  
Address  
**870 Market Street, #1040, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Chunmei Zhou**  
Address of Registrant #1  
**1915 Wrenn Street, Oakland, CA 94602**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2009**

Signed: **Chunmei Zhou**

This statement was filed with the County Clerk of San Francisco County on **01/08/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**01/08/2020**

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389523-00**

Fictitious Business Name(s):  
**Aster Health & Wellness**  
Address  
**1405 Van Ness Avenue #603, San Francisco, CA 94109**  
Full Name of Registrant #1  
**Vanessa Harris**  
Address of Registrant #1  
**1405 Van Ness Avenue #603, San Francisco, CA 94109**

This business is conducted by **A General Partnership**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/18/2020**

Signed: **Vanessa Harris**

This statement was filed with the County Clerk of San Francisco County on **01/21/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**01/21/2020**

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389033-00**

Fictitious Business Name(s):  
**1. Open Wide San Francisco**  
**2. Open Wide**  
**3. Open Wide Dental**  
Address  
**1196 Valencia Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Jana Sabo DDS Inc (CA)**  
Address of Registrant #1  
**1196 Valencia Street, San Francisco, CA 94110**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6-9-2019**

Signed: **Jana Sabo, President**

This statement was filed with the County Clerk of San Francisco County on **12-03-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**12/13/2019**

12/19/19 + 12/26/19 + 01/02/20 + 01/09/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0388910-00**

Fictitious Business Name(s):  
**Portola Partners**  
Address  
**1550 El Camino Real, Suite 200, Menlo Park, CA 94025**  
Full Name of Registrant #1  
**Portola Partners Group LLC (DE)**  
Address of Registrant #1  
**1550 El Camino Real, Suite 200, Menlo Park, CA 94025**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jeffrey Lin**

This statement was filed with the County Clerk of San Francisco County on **12-03-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**12/03/2019**

12/12/19 + 12/19/19 + 12/26/19 + 01/02/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389148-00**

Fictitious Business Name(s):  
**Nikita Patel MD**  
Address  
**650 5th Street, Suite 405, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Nikita Patel**  
Address of Registrant #1  
**901 Colorado Blvd, #231, Denver, CO 80206**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/13/2019**

Signed: **Nikita Patel**

This statement was filed with the County Clerk of San Francisco County on **12-24-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**12/24/2019**

01/09/20 + 01/16/20 + 01/23/20 + 01/30/20

**FICTITIOUS BUSINESS NAME STATEMENT**  
**File No. A-0389557-00**

Fictitious Business Name(s):  
**PROX**  
Address  
**940 Duncan Street, #D101, San Francisco, CA 94131**  
Full Name of Registrant #1  
**Hiroshi Egawa**  
Address of Registrant #1  
**940 Duncan Street, #D101, San Francisco, CA 94131**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-22-2020**

Signed: **Hiroshi Egawa**

This statement was filed with the County Clerk of San Francisco County on **01-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**01/22/2020**

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

**ABANDONMENT OF FICTITIOUS BUSINESS NAME**

**STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME**

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Balboa Pet Hospital**  
Located at **3329 Balboa Street, San Francisco, CA 94121**  
This fictitious business name was filed in the County of San Francisco on **06/1/2018** under file **2018 0381712-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Alice K. Clary**  
**121 Trellis Drive.**  
**San Rafael, CA 94903**

This business was conducted by a **A MARRIED COUPLE**

Signed: **Alice K. Clary**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**01/09/2020**

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

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